



Health Services
LOS ANGELES COUNTY

October 1 2008

Los Angeles County
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To: Each Supervisor

From: John F. Schunhoff, Ph.D.
Interim Director

Subject: **ADVANCE NOTIFICATION OF SOLE SOURCE AGREEMENT
NEGOTIATIONS WITH HCSG CARDIOVASCULAR
RESOURCES, INC.**

John F. Schunhoff, Ph.D.
Interim Director

Robert G. Splawn, M.D.
Interim Chief Medical Officer

This is to advise you that the Department of Health Services (DHS) intends to enter into sole source negotiations within two weeks with HCSG Cardiovascular Resources Inc. (HCSG) for the provision of intra-aortic balloon pump and clinical perfusion technician services at Harbor-UCLA Medical Center. Board policy requires written notice of a department's intent to enter into sole source negotiations for agreements over \$250,000.

Currently, these services are provided by HCSG pursuant to Agreement No. H-207630, which expires January 31, 2009. In order to determine if there are other qualified providers of these services, DHS Contracts and Grants recently issued a Request for Information (RFI) to 12 prospective service providers. Two of the critical requirements identified in the RFI were for providers to have the ability to provide laboratory services under their own Clinical Laboratory Improvement Amendments (CLIA) licensing, and to have a local base office of operations in Southern California. Four responses were received from prospective providers. One response was submitted late and did not have a local base office of operations. Two other respondents did not provide laboratory services or have a local base office of operations. The response received from HCSG met all the requirements listed in the RFI.

Based on the RFI results, DHS will proceed with the sole source negotiations with HCSG unless our Office is instructed otherwise by your Board within two weeks from the date of this notice.

If you have any questions or need additional information, please let me know, or your staff may contact Kathy Hanks, Director, Contract Administration and Monitoring, at (213) 240-7819.

JFS:ev

c: Chief Executive Officer
County Counsel
Executive Officer, Board of Supervisors

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